## **Consolidated Balance Sheets**

March 31, 2011 and 2010

ASSETS	Millions of Yen		Thousands of U.S. Dollars
	2011	2010	(Note 1) 2011
CURRENT ASSETS:			
Cash and cash equivalents (Notes 2.d and 13)	¥ 209,178	¥ 189,658	\$ 2,515,668
Notes and accounts receivable (Note 13):	,		, _,,
Trade	142,096	145,895	1,708,908
Installment (Note 3)	41,151	52,945	494,908
Lease (Note 12)	17,506	17,363	210,536
Allowance for doubtful accounts	(3,487)	(4,692)	(41,932)
Inventories (Note 4)	2,713	2,511	32,625
Deferred tax assets (Note 11)	18,185	18,710	218,696
Prepaid expenses and other current assets	22,913	20,810	275,565
Total current assets	450,255	443,200	5,414,974
PROPERTY, PLANT AND EQUIPMENT—At cost:			
Land (Note 6)	182,421	181,480	2,193,874
Buildings and structures (Note 6)	271,232	263,633	3,261,960
Vehicles	179,979	178,961	2,164,505
Leased assets (Note 12)	24,826	16,840	298,574
Machinery and equipment	107,233	101,996	1,289,630
Construction in progress	13,796	4,009	165,921
Others	3,989	2,907	47,980
Total	783,476	749,826	9,422,444
Accumulated depreciation	(415,321)	(394,634)	(4,994,837)
Net property, plant and equipment	368,155	355,192	4,427,607
INVESTMENTS AND OTHER ASSETS:			
Investment securities (Notes 5 and 13)	18,910	21,398	227,417
Investments in and advances to non-consolidated subsidiaries and affiliates, net of valuation allowance of $\pm 315$ million ( $\pm 3,788$ thousand) in 2011 and	,		,
¥406 million in 2010	4,102	5,262	49,335
Long-term loans	1,089	1,515	13,091
Goodwill	779		9,373
Lease deposits	21,705	22,800	261,033
Deferred tax assets (Note 11)	17,276	15,152	207,767
Other assets	17,092	14,122	205,558
Total investments and other assets	80,953	80,249	973,574
TOTAL	¥ 899,363	¥ 878,641	\$10,816,155

See notes to consolidated financial statements.

			Thousands of U.S. Dollars	
	Millions of Yen		(Note 1)	
LIABILITIES AND EQUITY	2011	2010	2011	
CURRENT LIABILITIES:				
Short-term bank loans (Notes 7 and 13)	¥ 8,631	¥ 18,847	\$ 103,798	
Current portion of long-term debt (Notes 7, 13 and 14)	18,305	16,543	220,145	
Notes and accounts payable (Note 13):				
Trade	113,699	113,889	1,367,393	
Construction	17,694	23,301	212,794	
Income taxes payable	20,447	18,694	245,905	
Employees' savings deposits	3,934	3,639	47,310	
Accrued expenses	56,753	55,752	682,540	
Deferred profit on installment sales (Notes 3 and 13)	6,363	8,645	76,527	
Other current liabilities	18,507	18,000	222,573	
Total current liabilities	264,333	277,310	3,178,985	
LONG-TERM LIABILITIES:				
Long-term debt (Notes 7, 13 and 14)	74,438	46,208	895,225	
Long-term accounts payable	90	40,208	1,088	
Liability for employees' retirement benefits (Note 8)	28,471	27,862	342,401	
Retirement allowances for directors and corporate auditors	8	27,002	96	
Deferred tax liabilities (Note 11)	785	905	9,438	
Other long-term liabilities	6,733	2,848	80,978	
Total long-term liabilities	110,525	77,858	1,329,226	
Total long-term liabilities	110,323	77,000	1,323,220	
COMMITMENTS LIABILITIES (Note 12)				
EQUITY (Notes 10 and 18):				
Common stock—authorized, 1,787,541,000 shares in 2011 and 2010;				
issued, 468,052,892 shares in 2011 and 2010	127,235	127,235	1,530,184	
Capital surplus	121,315	121,315	1,458,985	
Retained earnings	311,569	288,408	3,747,075	
Treasury stock—at cost, 28,716,928 shares in 2011 and 14,282,503 shares				
in 2010	(44,631)	(26,506)	(536,746	
Accumulated other comprehensive income				
Unrealized gain on available-for-sale securities	1,501	3,197	18,057	
Foreign currency translation adjustments	(1,387)	(739)	(16,680	
Total	515,602	512,910	6,200,875	
Minority interests	8,903	10,563	107,069	
Total equity	524,505	523,473	6,307,944	
TOTAL	¥899,363	¥878,641	\$10,816,155	