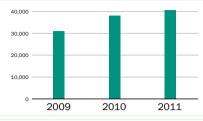
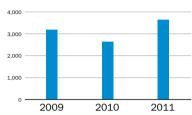
## **Share of Net Sales** ■ Delivery . . . . . . . . . . . 80.5% ■ BIZ-Logistics........ 6.6% ■ Home Convenience . . . . 4.0% ■ e-Business . . . . . . . . . . 2.7% ■ Financial . . . . . . . . . 4.2% ■ Truck Maintenance . . . . 1.6% ■ Other . . . . . . . . . . . . . . 0.4%



## Operating Income (Loss) (Millions of Yen)





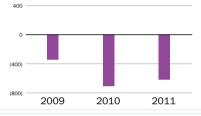
## **Business Description**

The Delivery Business is involved in small parcel delivery services for the general public and corporations centering on Takkyubin and Kuroneko Mail.

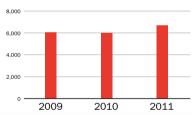
The business has also quickly introduced to the market high-value-added services developed from the customer's point of view, such as Cool Takkyubin and Takkyubin Collect.

BIZ-Logistics handles logistics and other B2B distribution operations.

BIZ-Logistics helps its corporate clients manage their supply chains by providing innovative logistics services and reducing total costs, and presents proposals for optimized logistics systems.

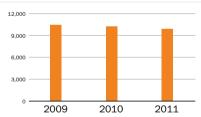


Home Convenience is rooted in moving services, lifestyle support services and distribution services. It provides lifestyle support services tailored closely to the needs of particular regions. In particular, the installation delivery business which installs electrical appliances for customers is steadily increasing market penetration, with the high-value-added technical delivery services now available nationwide.



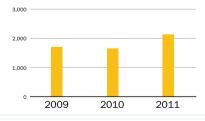
e-Business is involved in a range of information services for corporations, including ASP services and information system development.

By acting as an information and communications technology partner for our customers in promoting enhanced business process efficiency, the e-Business helps resolve customers' latent issues and proposes solutions that lead to greater sales and lower costs for customers

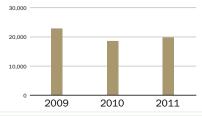


The Financial Business includes settlement and other financial services targeted at consumers and business customers, beginning with mail order firms.

The business offers several types of settlement methods, including payment on delivery and payment by credit card. Along with the increasing popularity of Internet shopping in recent years, we have constructed an environment that enables customers to conduct transactions with complete peace of mind.



The Truck Maintenance Business mainly comprises maintenance of trucks and other vehicles for transportation companies. Leveraging the Group's technologies for maintaining its vehicles, the business provides customers with solutions to their vehiclerelated problems.



These businesses comprise a broad range of shared services, including highway transportation and personnel placement services.

<sup>\*</sup> Other business operating income includes dividends received from each Group company.